VICCI
CATTLE CO.
PERFORMANCE BEEF CENTER

VICCI Cattle Co. Recipient Program

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Pricing is valid for 15 days of receiving this contract. Once contract is signed by both parties and deposit is received, pricing is guaranteed. Given that cattle are a commodity market, we can only guarantee pricing for a 15-day period. This protects both us and the client from market volatility as it allows us to lower price or increase price as market dictates. In all cases, we will work closely with the client to insure full transparency.

AGE & RECIPIENT DESCRIPTIONS

Average age of VICCI's standard recipients are approximately 3–6 years of age and will be polled and composed primarily of continental and british breeds, with a preference for black hides. Brahman and dairy breeds will be avoided. Uniquely, we also occasionally offer other unique recipient options. All our options are:

- $3950 - Solid/short solid mouth commercial cows
- $4650 - 3-6 yo standard commercial recip cows
- $4750 - #1 quality commercial heifers, pelvic measured to handle bigger calf. Top end quality.
- $5250 - solid/short solid quality registered angus cows. Will make replacement females and sale-bulls even if they don't take an embryo in the future.
- $5950 - 3-6 yo registered cows, very nice quality. Will make replacement females and sale-bulls even if they don't take an embryo in the future.
- **IMPORTANT: ALWAYS CONFIRM PRICING IS CURRENT.**

In all cases, we have **2 deposit options**. Standard deposit of $500 per embryo transferred, **OR** $3000 deposit per embryo transferred which deducts $250 off of each Recip. Several of our larger clients use the larger option because on a batch of 40-80 embryos it could save $5,000-$15,000. You only ultimately pay for what gets bred.

SCREENING

VICCI Cattle Co. offers health-qualified recipient cows chosen for top health status, body condition, and screened for behavior. However, cattle may still act unpredictably in different environments.

Our health testing includes BVD, repro tract scoring, and pelvic measurements.

- All other disease testing must specifically be requested paid for at the client's expense. BVD is the only disease within Oklahoma where management practices can successfully fully mitigate transmission. All other common diseases are impossible to fully prevent, even with best management practices.

Note: No screening test is 100% accurate. Disease status may change with age, exposure, or stress. For example, recipients tested negative for anaplasmosis upon arrival, may later test positive after ET only 90 days later. and In addition, recipients are visually evaluated daily for structural soundness, general health, and any ailments that could affect productivity. Animals that are wild or aggressive are removed from the program.

We maintain an extensive herd health program designed to mitigate risks inherent in commingled cattle. We strongly recommend consulting with your veterinarian to develop a risk management plan for your herd.

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VACCINATIONS & PARASITIC TREATMENTS

Recipients are vaccinated and dewormed with the following protocol:

- 3 SolidDose Autogenous Vaccines (ie., Red Label-PE/FR, Purple Label-BRD, Yellow Label-Enteric.) & Blackleg vaccine. Depending on availability, other equivalent/comparable vaccines will be substituted.
- Recipients are dewormed using rotating chemicals at our veterinarian's discretion.

TIMELINE

1. Place orders and pay deposit for implanting frozen/fresh embryos well in advance of desired implant dates to ensure recipient availability.
2. Recipients are typically (but not always) confirmed pregnant with client embryos at 30 days of gestation.
3. At 60 days, pregnancy is reconfirmed and fetal sex determined. At this time, the client will be billed for the pregnant recipient. Payment is required prior to pickup.
4. Boarding fees begin at 70 days of gestation.
5. Clients are responsible for transportation. Clients must contact VICCI Cattle Co. at least 48 hours in advance to arrange pickup and allow time for health papers.
6. VICCI Cattle Co. guarantees recipients to be 60 days pregnant. Insurance is available beyond this point (coverage options to calf age at 14, 30, or 90 days).
7. Recipients must be paid for before they are released.

PREGNANT RECIPIENT POLICY

- VICCI Cattle Co. confirms recipients pregnant at 60 days of gestation. At this point, it is the client's responsibility to pay for and transport recipients as soon as possible.
- Boarding begins at Day 70 of gestation.
- If a recipient comes open before 100 days and remains at VICCI Cattle Co., full credit of purchase price will be issued (less a $75 set up fee and boarding costs).
- If a recipient comes open after 100 days and remains at VICCI Cattle Co., credit will only be issued for the cow's value as a recipient (determined by OKC market prices).
- If a recipient comes open within 30 days of leaving our facility and prior to 100 days of gestation, credit will be given for the difference between purchase price and sale barn value (less a $75 set up fee).
- Requires: sale barn receipt, signed veterinarian statement confirming open status, and recip's bangs tag.
- If a recipient leaves after 100 days of gestation or has been in the client's possession longer than 30 days, no refund/credit is issued.
- Credits/refunds only apply if the client's account is current.
- We strongly encourage clients to re-confirm pregnancy status within 30 days of pickup.

OPTION 1 – TRADITIONAL COMMERCIAL RECIP OPTION **($4,650 ALL-IN PRICE + $75 transfer fee)**

- A deposit of $500/recipient secures the recipient and provides price protection. In the event a recipient is unavailable or a pregnancy isn't confirmed, the deposit for those animals will be deducted from the final 60-day bred recipient payment.
- Volume discounts available starting at 25 or more.

VICCI CATTLE CO, GRACEMONT, OK
JOSH BEDELL: 405-388-3661, DR. RAMON TOSTA: 979-255-3320

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- $4,650 for bred 3-6 yo recipient **cow** at 60 days, fetal sexed. Older solid/ss recips will be $3,950.
- $4,750 for bred commercial large-framed pelvic measured **heifer** recipients at 60 days, fetal sexed.
- $75 transfer fee and 2x $8 ultrasound fees – billed by our repro-vet New Life Veterinary Services separately.

OPTION 2 – DISCOUNTED RECIPIENT PURCHASE PROGRAM ($4,400 ALL-IN PRICE + $75 transfer fee)

Overview: Under this option, clients may elect to provide a larger deposit to secure recipient cattle directly from VICCI Cattle Company ("VICCI") prior to embryo transfer at a discounted rate.

Payment Structure and Process ($4,400 all in price + $75 transfer fee)

- The client shall pay $3000/head as a deposit for each qualified recipient, payable upfront.
- VICCI will confirm pregnancy status and determine fetal sex approximately 60 days post-transfer.
- Upon confirmation of pregnancy, the client shall remit an additional $1,400 per pregnant Recipient.
- Any Recipient that fails to establish pregnancy or dies while under VICCI's care prior to confirmation will be credited in full toward the final balance owed by the client.
- $75 transfer fee 2x $8 ultrasound fees – may be billed by New Life Veterinary Services separately.
- Discounted Heifer option is $4,500/head.

Ownership and Risk

- Title and risk-of-loss transfer to the client **upon** 60 day pregnancy confirmation and payment of the additional $1,400 balance. The risk-of-loss policy will mirror that of Option 1.
- Until pregnancy confirmation, VICCI retains possession, care, risk-of-loss and management responsibility for the Recipients.

ACCOUNTING & FUND MANAGEMENT

- Deposit funds shall be used exclusively for:
  - The purchase of VICCI recipient cattle; and/or
  - The onboarding, health screening, and qualification process for such cattle.
- For each Recipient purchased, VICCI will assign a unique ear tag number and electronic identification (EID) and provide the client with a Recipient Assignment List once as the animals are confirmed bred.
- VICCI shall have 90 days from payment date to source, qualify, and assign Recipients to the client.
  - If VICCI is unable to assign qualified Recipients within this period, and no written extension is agreed upon, VICCI shall refund the purchase amount to the client in full.
- Following pregnancy confirmation, any Recipients determined to be open (not pregnant) shall:
  - Be credited toward the total amount owed by the client (less a $75 set up fee); and
  - May be recycled or retired from the recip program at VICCI's discretion.
- VICCI will provide the client with an updated Recipient Ownership List reflecting only the confirmed pregnant Recipients following final pregnancy confirmation.
- **EXCESS CREDITS:** Any client credit balance remaining after final billing—defined as original deposits exceeding total charges, even after application to reduce the balance to $0—will be refunded within 60 days of the final pregnancy check and billing. Refunds will be issued via priority mail or wire transfer.

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BOARDING POLICY (FOR BOTH OPTIONS 1 & 2)

- If client intends to pick up recip after preg confirmation, boarding fees begin at day 70 at $8/day.
- If planned in advance, and the client wishes to keep the confirmed bred recip with VICCI for greater than 30 days, but less than or equal to 90 days, then VICCI will charge $4.50/day/animal to board.
- If planned in advance, and the client wishes to keep the confirmed bred recip with VICCI for greater than 90 days but less than 250 days gestation, then VICCI will charge $3.50/day/animal to board.
- If planned in advance, and the client would prefer VICCI to custom graze, calve, and wean the recipient and her ET calf then the pricing will be:
  - $2.40/recip/day without creep (notable volume discounts available starting at 25 recips)
  - $2.85/recip/day with creep (notable volume discounts available starting at 25 recips)
- All boarding or custom grazing options start on day 70.

INSURANCE

Insurance options available for pregnancies and recipients to calf age (14, 30, or 90 days).

SHIPPING OF EMBRYOS & STORAGE POLICY

All shipping costs are client's responsibility. Client assumes all shipping related risks. Ship all embryos to:

New Life Veterinary Services
Attn: Dr. Ramon Tosta
2011 W. 29th Avenue, Stillwater, OK 74074

New Life VETERINARY SERVICES

Contact: 979-255-3320

New Life Veterinary Services provides **basic liability coverage** for embryos stored within our facility. This coverage is **limited in scope** and is intended only to protect against direct negligence on the part of New Life Veterinary Services. This policy **does not** cover the market value of embryos.
Clients should be aware of the following limitations:

1. **Exclusions from Coverage**
   - Coverage does **not** extend to losses resulting from mechanical or electrical failure of storage tanks, power outages, natural disasters, or other unforeseen events.
   - Coverage does **not** insure the potential or projected future value or earnings of embryos stored.
   - Coverage does **not** apply to causes outside the direct control of New Life Veterinary Services.
2. **Client Responsibility**
   - Clients are strongly encouraged to obtain their own comprehensive insurance coverage for stored embryos. This may include policies that insure the genetic or market value of embryos, as well as coverage against tank failure or catastrophic loss.
   - Clients acknowledge that embryo storage and handling carries inherent risks and accept responsibility for securing appropriate independent protection.
3. **Tank Monitoring and Maintenance**
   - All storage tanks are checked and maintained on a **regular schedule** to verify proper performance and nitrogen levels.

- While every effort is made to ensure reliability, New Life Veterinary Services **cannot guarantee** that tanks will not fail, malfunction, or experience performance issues.

4. **Acknowledgement of Risk**
   - By choosing to store embryos with New Life Veterinary Services, clients expressly acknowledge and accept these limitations.

CONCEPTION RATES & RECIPIENT USE STRATEGY

VICCI Cattle Company, in partnership with New Life Veterinary Services, is committed to delivering **industry-leading reproductive and animal care services**. While we implement proven protocols and best practices, clients should understand the following terms and limitations:

1. **Conception Rates, Outcomes, and Recip-Use Strategy**
   - No guarantee of conception, pregnancy rate, or live calf outcome is made or implied.
   - Conception rates may be influenced by numerous factors outside of our control, including but not limited to: recipient animal condition, environment, nutrition, stress, semen or embryo quality, and individual biological variability.
   - Synchronization protocols and embryo transfer procedures are performed in accordance with, or in many cases exceeding, **established industry standards** and veterinary best practices.
   - Strategy: We ask clients to provide us a list of:
     1. Priority #1 embryos – ie embryos that they desire highest conception rates on that we attempt to transfer only into recips that have higher quality heat responses and CL's.
     2. Priority #2 embryos – ie embryos that clients are satisfied with transferring into recips that are still candidates for ET but may not have as optimal of a heat response or CL's. Expected, not guaranteed, conception rates are 5-15% less than Priority #1 embryos.
2. **Animal Handling and Welfare**
   - All staff responsible for animal care and handling are trained in **Beef Quality Assurance (BQA)** standards and protocols.
   - Cattle are managed in a **low-stress handling facility** specifically designed to reduce stress and ensure safety for both animals and personnel.
   - Practices are reviewed regularly to maintain compliance with recognized standards.
3. **Nutrition and Herd Health**
   - All animals in our care receive adequate and balanced nutrition, including access to **high-quality hay, feed, minerals, and salt**.
   - Veterinary oversight is provided on an as-needed basis, including treatment, vaccination, and herd health protocols to safeguard animal well-being.
   - Preventive health programs and nutritional supplementation are implemented to support optimal reproductive performance and overall herd condition.
4. **Client Acknowledgement**
   - By engaging VICCI Cattle Company and New Life Veterinary Services for embryo transfer or related services, clients expressly acknowledge that **biological outcomes cannot be guaranteed**, despite adherence to best practices and diligent care.

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Please notify VICCI Cattle Co if you'd prefer direct digital billing via QuickBooks where we accept payment via ACH, Wire, Debit, or Credit. All payments are due upon receipt.
Alternatively, checks can be mailed to VICCI's HQ at **PO Box 850336, Yukon, OK 73085**
Clients will be billed separately for any direct services provided by New Life Veterinary Services.
☐**Cow Option?** ☐**Heifer Option?** ☐**Both Option?**
Notes:_____

PAYMENT – OPTION 1

# of client embryos to be transferred: _____
Deposit = # of embryos x $500: _____ (all deposits will be deducted from final preg recip pmt)

PAYMENT – OPTION 2

# of qualified recips to be reserved by client: _____
Deposit/purchase = # recips x $3000: _____ (open recips will be deducted from final pmt)

TOTAL (COMBINE BOTH OPTIONS IF APPLICABLE): _____

OTHER CLIENT NOTES:_____

ACKNOWLEDGEMENT & AGREEMENT

This agreement is entered into by and between **VICCI Cattle Company LLC** **AND:**
Client:
Business: _____ City, State, Zip: _____
Name: _____ Email: _____
Address: _____ Phone: _____

Acknowledgement of Terms: By signing below, the Client acknowledges that they have read, understood, and agree to the policies and limitations outlined in the VICCI Cattle Company documentation provided. The Client agrees to hold harmless VICCI Cattle Company and New Life Veterinary Services from outcomes beyond their direct control, as described in the stated policies.

VICCI Cattle Company:
Signature: _____
Printed Name: _____
Title: _____
Date: _____

Client:
Signature: _____
Printed Name: _____
Title: _____
Date: _____