

# VICCI

## CATTLE CO.

PERFORMANCE BEEF CENTER

### VICCI Cattle Co. Recipient Program

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Pricing is valid for 15 days of receiving this contract. Once contract is signed by both parties and deposit is received, pricing is guaranteed. Given that cattle are a commodity market, we can only guarantee pricing for a 15-day period. This protects both us and the client from market volatility as it allows us to lower price or increase price as market dictates. In all cases, we will work closely with the client to insure full transparency.

#### AGE

Average age of beef recipients is approximately 3–6 years of age and will be polled and composed primarily of continental and british breeds. Brahman and dairy breeds will be avoided. Uniquely, we also offer a qualified recip heifer option as well. On occasion, VICCI will offer quality 7- and 8-year-old recipient cattle that will be offered to clients on a case-by-case basis at discounted rates (prices provided below).

#### SCREENING

VICCI Cattle Co. offers health-qualified recipient cows chosen for top health status, body condition, and screened for behavior. However, cattle may still act unpredictably in different environments.

**Our health testing includes screening for:**

- Package Test Options: **Option 1:** All below (\$57). **Option 2:** BVD, BLV, & JOHNES (\$23).
- **Individual Test Options:**
- BVD (standard & included)
- BLV (optional \$14 add-on)
- Anaplasmosis (optional \$17 add-on)
- IBR (optional \$17 add-on)
- Brucellosis (optional \$13 add-on)
- Neospora (optional \$15 add-on)
- Johne's Disease (optional \$14 add-on)

**Note:** No screening test is 100% accurate. Disease status may change with age, exposure, or stress. In addition, recipients are visually evaluated daily for structural soundness, general health, and any ailments that could affect productivity.

We maintain an extensive herd health program designed to mitigate risks inherent in commingled cattle. We strongly recommend consulting with your veterinarian to develop a risk management plan for your herd.

#### VACCINATIONS & PARASITIC TREATMENTS

Recipients are vaccinated and dewormed with the following protocol:

- 3 SolidDose Autogenous Vaccines (ie., Red Label-PE/FR, Purple Label-BRD, Yellow Label-Enteric.) & Blackleg vaccine. Depending on availability, other equivalent/comparable vaccines will be substituted.
- Recipients are dewormed using rotating chemicals at our veterinarian's discretion.

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### TIMELINE

1. Place orders and pay deposit for implanting frozen/fresh embryos well in advance of desired implant dates to ensure recipient availability.
2. Recipients are typically (but not always) confirmed pregnant with client embryos at 30 days of gestation.
3. At 60 days, pregnancy is reconfirmed and fetal sex determined. At this time, the client will be billed for the pregnant recipient. Payment is required prior to pickup.
4. Boarding fees begin at 70 days of gestation.
5. Clients are responsible for transportation. Clients must contact VICCI Cattle Co. at least 48 hours in advance to arrange pickup and allow time for health papers.
6. VICCI Cattle Co. guarantees recipients to be 60 days pregnant. Insurance is available beyond this point (coverage options to calf age at 14, 30, or 90 days).
7. Recipients must be paid for before they are released.

### PREGNANT RECIPIENT POLICY

- VICCI Cattle Co. confirms recipients pregnant at 60 days of gestation. At this point, it is the client's responsibility to pay for and transport recipients as soon as possible.
- Boarding begins at Day 70 of gestation.
- If a recipient comes open before 100 days and remains at VICCI Cattle Co., full credit of purchase price will be issued (less a \$75 set up fee and boarding costs).
- If a recipient comes open after 100 days and remains at VICCI Cattle Co., credit will only be issued for the cow's value as a recipient (determined by OKC market prices).
- If a recipient comes open within 30 days of leaving our facility and prior to 100 days of gestation, credit will be given for the difference between purchase price and sale barn value (less a \$75 set up fee).
- Requires: sale barn receipt, signed veterinarian statement confirming open status, and recip's bangs tag.
- If a recipient leaves after 100 days of gestation or has been in the client's possession longer than 30 days, no refund/credit is issued.
- Credits/refunds only apply if the client's account is current.
- We strongly encourage clients to re-confirm pregnancy status within 30 days of pickup.

### OPTION 1 – TRADITIONAL COMMERCIAL RECIP OPTION (\$4,400 ALL-IN PRICE + \$75 transfer fee)

- A deposit of \$500/recipient secures the recipient and provides price protection. In the event a recipient is unavailable or a pregnancy isn't confirmed, the deposit for those animals will be deducted from the final 60-day bred recipient payment.
- Volume discounts available starting at 25 or more.
- \$4,400 for bred 3-6 yo recipient cow at 60 days, fetal sexed. Older cows (7-8 yo) will be \$4000.
- \$4,400 for bred commercial large-framed pelvic measured heifer recipients at 60 days, fetal sexed.
- \$75 transfer fee – may be billed by our repro-vet New Life Veterinary Services separately.

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### **OPTION 2 – DISCOUNTED RECIPIENT PURCHASE PROGRAM (\$4,100 ALL-IN PRICE + \$75 transfer fee)**

**Overview:** Under this option, clients may elect to provide a larger deposit to secure recipient cattle directly from VICCI Cattle Company (“VICCI”) prior to embryo transfer at a discounted rate.

#### **Payment Structure and Process (\$4,100 all in price + \$75 transfer fee)**

- The client shall pay \$2500/head as a deposit for each qualified recipient, payable upfront.
- VICCI will confirm pregnancy status and determine fetal sex approximately 60 days post-transfer.
- Upon confirmation of pregnancy, the client shall remit an additional \$1,600 per pregnant Recipient.
- Any Recipient that fails to establish pregnancy or dies while under VICCI’s care prior to confirmation will be credited in full toward the final balance owed by the client.
- \$75 transfer fee – may be billed by our repro-vet New Life Veterinary Services separately.

#### **Ownership and Risk**

- Title and risk-of-loss transfer to the client **upon** 60 day pregnancy confirmation and payment of the additional \$1,600 balance. The risk-of-loss policy will mirror that of Option 1.
- Until pregnancy confirmation, VICCI retains possession, care, risk-of-loss and management responsibility for the Recipients.

#### **Accounting and Fund Management**

- All client funds received for Recipient deposits under this program shall be deposited into a segregated VICCI Checking Account labeled “VICCI Performance Beef Center.”
- Funds within this account shall be used exclusively for:
  - The purchase of VICCI recipient cattle; and/or
  - The onboarding, health screening, and qualification process for such cattle.
- For each Recipient purchased, VICCI will assign a unique ear tag number and electronic identification (EID) and provide the client with a Recipient Assignment List once as the animals are confirmed bred.
- VICCI shall have 90 days from payment date to source, qualify, and assign Recipients to the client.
  - If VICCI is unable to assign qualified Recipients within this period, and no written extension is agreed upon, VICCI shall refund the purchase amount to the client in full.
- Following pregnancy confirmation, any Recipients determined to be open (not pregnant) shall:
  - Be credited toward the total amount owed by the client (less a \$75 set up fee); and
  - May be recycled or retired from the recip program at VICCI’s discretion.
- VICCI will provide the client with an updated Recipient Ownership List reflecting only the confirmed pregnant Recipients following final pregnancy confirmation.

### **BOARDING POLICY (FOR BOTH OPTIONS 1 & 2)**

- If client intends to pick up recip after preg confirmation, boarding fees begin at day 70 at \$8/day.
- If planned in advance, and the client wishes to keep the confirmed bred recip with VICCI for greater than 30 days, but less than or equal to 90 days, then VICCI will charge \$4.50/day/animal to board.
- If planned in advance, and the client wishes to keep the confirmed bred recip with VICCI for greater than 90 days but less than 250 days gestation, then VICCI will charge \$3.50/day/animal to board.
- If planned in advance, and the client would prefer VICCI to custom graze, calve, and wean the recipient and her ET calf then the pricing will be:
  - \$2.40/recip/day without creep (notable volume discounts available starting at 25 recips)

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- \$2.85/recipe/day with creep (notable volume discounts available starting at 25 recipes)
- All boarding or custom grazing options start on day 70.

### REGISTERED ANGUS RECIPE OPTION

VICCI Cattle Co. offers a limited Registered recipient options available upon request (~\$500-\$1000 more).

### WEANED ET CALF PROGRAM

VICCI Cattle Co. offers a limited turnkey weaned ET calf program – call for availability:

### INSURANCE

Insurance options available for pregnancies and recipients to calf age (14, 30, or 90 days).

### SHIPPING OF EMBRYOS & STORAGE POLICY

All shipping costs are client's responsibility. Client assumes all shipping related risks. Ship all embryos to:

#### New Life Veterinary Services

Attn: Dr. Ramon Tosta

2011 W. 29<sup>th</sup> Avenue, Stillwater, OK 74074



**Contact: 979-255-3320**

New Life Veterinary Services provides **basic liability coverage** for embryos stored within our facility. This coverage is **limited in scope** and is intended only to protect against direct negligence on the part of New Life Veterinary Services.

Clients should be aware of the following limitations:

**1. Exclusions from Coverage**

- Coverage does **not** extend to losses resulting from mechanical or electrical failure of storage tanks, power outages, natural disasters, or other unforeseen events.
- Coverage does **not** insure the potential or projected future value or earnings of embryos stored.
- Coverage does **not** apply to causes outside the direct control of New Life Veterinary Services.

**2. Client Responsibility**

- Clients are strongly encouraged to obtain their own comprehensive insurance coverage for stored embryos. This may include policies that insure the genetic or market value of embryos, as well as coverage against tank failure or catastrophic loss.
- Clients acknowledge that embryo storage carries inherent risks and accept responsibility for securing appropriate independent protection.

**3. Tank Monitoring and Maintenance**

- All storage tanks are checked and maintained on a **regular schedule** to verify proper performance and nitrogen levels.
- While every effort is made to ensure reliability, New Life Veterinary Services **cannot guarantee** that tanks will not fail, malfunction, or experience performance issues.

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#### 4. Acknowledgement of Risk

- By choosing to store embryos with New Life Veterinary Services, clients expressly acknowledge and accept these limitations.

#### CONCEPTION RATES

VICCI Cattle Company, in partnership with New Life Veterinary Services, is committed to delivering **industry-leading reproductive and animal care services**. While we implement proven protocols and best practices, clients should understand the following terms and limitations:

##### 1. Conception Rates and Outcomes

- No guarantee of conception, pregnancy rate, or live calf outcome is made or implied.
- Conception rates may be influenced by numerous factors outside of our control, including but not limited to: recipient animal condition, environment, nutrition, stress, semen or embryo quality, and individual biological variability.
- Synchronization protocols and embryo transfer procedures are performed in accordance with, or in many cases exceeding, **established industry standards** and veterinary best practices.

##### 2. Animal Handling and Welfare

- All staff responsible for animal care and handling are trained in **Beef Quality Assurance (BQA)** standards and protocols.
- Cattle are managed in a **low-stress handling facility** specifically designed to reduce stress and ensure safety for both animals and personnel.
- Practices are reviewed regularly to maintain compliance with recognized standards.

##### 3. Nutrition and Herd Health

- All animals in our care receive adequate and balanced nutrition, including access to **high-quality hay, feed, minerals, and salt**.
- Veterinary oversight is provided on an as-needed basis, including treatment, vaccination, and herd health protocols to safeguard animal well-being.
- Preventive health programs and nutritional supplementation are implemented to support optimal reproductive performance and overall herd condition.

##### 4. Client Acknowledgement

- By engaging VICCI Cattle Company and New Life Veterinary Services for embryo transfer or related services, clients expressly acknowledge that **biological outcomes cannot be guaranteed**, despite adherence to best practices and diligent care.

#### PAYMENT – OPTION 1

Please notify VICCI Cattle Co if you'd prefer direct digital billing via QuickBooks where we accept payment via ACH, Wire, Debit, or Credit. All payments are due upon receipt.

Alternatively, checks can be mailed to VICCI's HQ at **23149 HWY 152, Gracemont, OK 73042**.

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Clients will be billed separately for any direct services provided by New Life Veterinary Services.

# of client embryos to be transferred: \_\_\_\_\_

Deposit = # of embryos x \$500: \_\_\_\_\_ (all deposits will be deducted from final preg recip pmt)

### PAYMENT – OPTION 2

# of qualified recips to be purchased by client: \_\_\_\_\_

Deposit/purchase = # recips x \$2500: \_\_\_\_\_ (open recips will be deducted from final pmt)

TOTAL (IF COMBINING BOTH OPTIONS): \_\_\_\_\_

### HEALTH TESTING OPTIONS (BVD test is included with all recips)

☐ Option 1: All tests listed (\$57/per head)

☐ Option 2: BVD, BLV, & JOHNES (\$23/per head)

☐ Option 3: Individual test(s) (list here): \_\_\_\_\_

### ACKNOWLEDGEMENT & AGREEMENT

This agreement is entered into by and between **VICCI Cattle Company LLC**

**AND:**

**Client:**

Business: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

Name: \_\_\_\_\_

Email: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

**Acknowledgement of Terms:** By signing below, the Client acknowledges that they have read, understood, and agree to the policies and limitations outlined in the VICCI Cattle Company documentation provided. The Client agrees to hold harmless VICCI Cattle Company and New Life Veterinary Services from outcomes beyond their direct control, as described in the stated policies.

**VICCI Cattle Company:**

Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

**Client:**

Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_